

THE COMPETITIVE ADVANTAGE OF JOB COSTING AND DETAILED REPORTING

COLORADO SPRINGS, CO – We started our business in 1989, and have been using UBCC Payroll and Write Up software since day one. There has never been a Payroll or Write Up situation that UBCC software could not handle; therefore there has never been any need to use or even look for anything else. The most important aspect of any Payroll or Write Up software is ease of set up and the amount of information that can be generated from the software. When we are giving our clients the detailed reporting and services they need, they are more loyal.

NEW JOB SET UP IN 5 KEYSTROKES AND 10 SECONDS

We gained a construction company as a payroll client, which has an employee count that fluctuates from 50 to 150 employees. This client manages its own accounting work and has an established system which includes specific job numbers which require detailed payroll reporting.

When I was ready to set up this client's payroll, I called UBCC's support team, and they recommended their job costing module, which allowed me to set up and finish this client's payroll in one day. Since then, a member of my staff has managed this client effortlessly.

After completing my first payroll for this new client construction firm, I offered several options of payroll reports and demonstrated that they will experience the same level of deliverables as if they had a full-time payroll professional in-house. I did not have to make any adjustments to their process, and I deliver the customized reports they want, which enhances client loyalty.

To make payroll jobs in the future even easier for us, UBCC software allows us to set up a standard "dummy job" with all information for a possible job. Today, in a matter of 5 keystrokes and 10 seconds, we copy the dummy job information to run reports for a new job, which is invaluable for our clients and for us.

CUSTOMIZED REPORTING MADE EASY

There is great peace of mind in having the ability to easily generate customized reports that will show information by employee, job, phase, or any situation the employer would want to know about. In a few keystrokes, we can generate any report scenario to meet a client request. Certified payroll is integrated with UBCC, therefore if we do the correct input the system will automatically generate the reports we need.

A GREAT MARKETING OPPORTUNITY

UBCC has helped me to gain the competitive advantage in targeting contractors and construction companies. I can approach them and show we have the ability to handle job costing and any level of customized reports they require. They save money by working with me, and their only responsibility is to provide me with accurate timecards.



Brian Flynn, CPA, President
Flynn Accounting Resources, Inc.
Colorado Springs, CO

UBCC client since 1989.

"I would definitely recommend UBCC software to any firm looking for one comprehensive 'go-to' program that can meet all critical accounting needs."

~ Brian Flynn, CPA, President

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Clyde Trevathan: **PAYROLL AND WRITE UP.**

John Moore: **PAYROLL.**

Steve Henry: **PAYROLL, BUSINESS AND TAX PLANNING.**

EXPERIENCE PRODUCTIVITY. DEMO UBCC TODAY. CALL 800-827-8610

P. O. Box 758 • Taos, NM 87571 • www.ubcc.com

PRODUCTIVITY, FLEXIBILITY, AND PORTABILITY ADD UP

Write Up and payroll software that runs on your existing hardware.

Since 1981, UBCC's multi-user, multi-tasking real-time software has helped accounting and payroll practices manage their business with maximum productivity, flexibility, portability.

UBCC software has been engineered to allow for on-demand free flow of information, with the data in the client's system being the client's property – not UBCC's – allowing users to easily get information out at any time and for any reason. All information in UBCC's software data files can be sent to CSV or PDF files, and UBCC users can easily import huge amounts of data from CSV files as well.

The **PRODUCTIVITY** features that UBCC has engineered into their software go well beyond on-demand free-flowing CSV or PDF file information. Users can set up their user station to work in a mouse-driven drop-down or tree-style screen, or set user preferences and choose if he/she wants to work in a heads-down shortcut keystroke command mode to achieve maximum productivity. Whatever mode users find most comfortable or intuitive for their preferences can be accommodated by UBCC. Each user get to define how they want "their" UBCC to work. Users can easily run a one-minute payroll, or print customized, unique, or even odd date reports immediately without any delay for sorting from the technology.

UBCC software has the most **FLEXIBILITY** of any provider on the market. Users import and export data in any order that is needed and do so from the most commonly used accounting and tax preparation software providers including CCH, Lacerte, UltraTax and Drake tax preparation software. It is because of the highly flexible way in which UBCC technology has been engineered that users can easily switch from one tax preparation software to another. This level of flexibility becomes radically important when considering the long-term ramifications of switching technology providers and risking some software that won't allow information out.

UBCC has engineered their software for maximum **PORTABILITY**. Users can easily copy their entire UBCC software application and all client data files to a thumbdrive and instantly use the software on different computer operating systems – which is highly desirable and not common in software. UBCC runs on over 700 platforms, including all Windows, Linux, and UNIX operating systems, and even IBM mainframes. A practice using UBCC can grow from one to hundreds of users or switch operating environments as needed, and preserve its investment in hardware, data files, software and training time. Portability means that a company can count on being able to run its accounting, payroll, and tax software on a five-year old Windows-based PC or the latest operating system.

UBCC OFFERS FOUR DIFFERENT SOFTWARE PACKAGES: Client Data Center, Payroll Service Bureau, PEO Enterprise, and Real-Time Accounting for Business. Modules include: Unified Payroll, General Ledger, Accounts Payable, Accounts Receivable, Bank Reconciliation, Depreciation, Order Billing, Inventory Management, and Job Management. Technical support and customer service is available 24 hours a day, seven days per week.

2009 CPA MAGAZINE TOP 50 PRACTITIONER PRODUCT!



"UBCC has a well-established national client base, who for over a decade have voiced their opinions that UBCC has the most flexible and productive technology on the market."

T. Steel Rose, CPA,
Editor, CPA Magazine



"For 28 years we have provided the accounting, finance, and business industries with technology that allows for the highest level of productivity while remaining uniquely flexible through inherent platform-independent design."

Ken Garen, CPA
Co-founder and President, UBCC
<http://twitter.com/ubccengaren>



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