WHEN SERVING A DIVERSE CLIENT BASE, SOFTWARE CUSTOMIZATION, FLEXIBILITY, AND LOGIC MATTER!

ROCKFORD, IL – In 1989, we bought a Comprehensive Accounting practice as a way to grow our firm. Today, we have seven employees and provide income tax, Write Up, payroll, and auditing services. Our client base is diverse, ranging from small mom-and-pop type businesses to multi-state organizations with 300 employees.

If you serve a unique or diverse client base like we do, you understand how challenging it can be to be effective and profitable while meeting such a wide variety of clients needs. For example, on any given day we may have to serve a retiree's income tax needs, followed by a wealthy executive seeking advice on sheltering their money or a business handling complex accounting issues.

Why UBCC? Flexibility and Logic Matter!

When we expanded our accounting practice, we needed software that 1) made conversion easy for our newly acquired business clientele, 2) ensured scalability to serve a vastly diverse client base, and 3) interfaced with our income tax software. UBCC met - and continues to meet - all of these needs, and we have been very satisfied with their technology.

We have been courted by other software providers over the years, but for good reason, we are not going to change. UBCC software has served us well, and our team understands the logic of UBCC software. The logic of UBCC is transferrable to all UBCC modules - once you understand the logic of one module, other modules can be easily mastered by applying the same logic.

UBCC's Responsiveness and Customization

Staying on top of income tax and payroll tax law changes is critical to our accounting and payroll work. UBCC does a great job with this while also continuously making processes easier and faster. With UBCC we are constantly becoming more efficient, which allows us to manage more clients and increase revenue without adding staff.

Jaye Quimby, CPA
Lombardozzi, Moses, Quimby & Co., P.C.

"When unique client circumstances arise, there is peace-of-mind in knowing UBCC software is flexible and will adapt to perform in any way we need it to."

UBCC is unique because they are very responsive and willing to customize their software. For example, we have a complicated multi-state payroll situation. UBCC worked with us and the end client to make changes to the software to handle this situation. You will never hear anyone at UBCC say, "We can't do that." Instead, our experience with UBCC has been one telephone call will set the wheels in motion to resolve a unique client issues quickly.

UBCC's Client Conference Provides a Learning Experience Unlike Any Other

Every year UBCC hosts a client conference unlike any other. The conference provides up to three days of training during which we can learn alongside our peers. The conference is invaluable; this year I learned about automation and customization features and gained valuable insight from the UBCC team and an audience of my peers. I returned to my practice with a list of many items I can put in place, and I immediately implemented four items that will further increase our firm's productivity. A conference is unique when you can go home with knowledge and tactics that will further automate and streamline processes - all the while ensuring accuracy and maximizing team productivity.

PRODUCTIVITY, FLEXIBILITY, AND PORTABILITY ADD UP

Write Up and payroll software that runs on your existing hardware.

Since 1981, UBCC's multi-user, multi-tasking real-time software has helped accounting and payroll practices manage their business with maximum productivity, flexibility, portability.

UBCC software has been engineered to allow for on-demand free flow of information, with the data in the client's system being the client's property – not UBCC's – allowing users to easily get information out at any time and for any reason. All information in UBCC's software data files can be sent to CSV or PDF files, and UBCC users can easily import huge amounts of data from CSV files as well.

The **PRODUCTIVITY** features that UBCC has engineered into their software go well beyond on-demand free-flowing CSV or PDF file information. Users can set up their user station to work in a mouse-driven drop-down or tree-style screen, or set user preferences and choose if he/she wants to work in a heads-down shortcut keystroke command mode to achieve maximum productivity. Whatever mode users find most comfortable or intuitive for their preferences can be accommodated by UBCC. Each user get to define how they want "their" UBCC to work. Users can easily run a one-minute payroll, or print customized, unique, or even odd date reports immediately without any delay for sorting from the technology.

UBCC software has the most **FLEXIBILITY** of any provider on the market. Users import and export data in any order that is needed and do so from the most commonly used accounting and tax preparation software providers including CCH, Lacerte, UltraTax and Drake tax preparation software. It is because of the highly flexible way in which UBCC technology has been engineered that users can easily switch from one tax preparation software to another. This level of flexibility becomes radically important when considering the long-term ramifications of switching technology providers and risking some software that won't allow information out.

UBCC has engineered their software for maximum **PORTABILITY**. Users can easily copy their entire UBCC software application and all client data files to a thumbdrive and instantly use the software on different computer operating systems – which is highly desirable and not common in software. UBCC runs on over 700 platforms, including all Windows, Linux, and UNIX operating systems, and even IBM mainframes. A practice using UBCC can grow from one to hundreds of users or switch operating environments as needed, and preserve its investment in hardware, data files, software and training time. Portability means that a company can count on being able to run its accounting, payroll, and tax software on a five-year old Windows-based PC or the latest operating system.

UBCC OFFERS FOUR DIFFERENT SOFTWARE PACKAGES: Client Data Center, Payroll Service Bureau, PEO Enterprise, and Real-Time Accounting for Business. Modules include: Unified Payroll, General Ledger, Accounts Payable, Accounts Receivable, Bank Reconciliation, Depreciation, Order Billing, Inventory Management, and Job Management. Technical support and customer service is available 24 hours a day, seven days per week.

2009 CPA MAGAZINE
TOP 50 PRACTITIONER PRODUCT!

"UBCC has a well-established national client base, who for over a decade have voiced their opinions that UBCC has the most flexible and productive technology on the market."
T. Steel Rose, CPA, Editor, CPA Magazine

"For 30 years we have provided the accounting, finance, and business industries with technology that allows for the highest level of productivity while remaining uniquely flexible through inherent platform-independent design."
Ken Garen, CPA
Co-founder and President, UBCC
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